

Clarifying Your Expectations

1) I am willing to talk to anyone I meet about my products and the business opportunity.

Strongly Disagree Disagree Neutral Agree Strongly Agree

2) I know where to find people who may be pre-disposed to wanting my products and opportunity.

Strongly Disagree Disagree Neutral Agree Strongly Agree

3) I am committed to talk to a set number of people every day about my products and opportunity.

Strongly Disagree Disagree Neutral Agree Strongly Agree

4) I am prepared to keep all of my presentations short and simple, and within the promised timeframe.

Strongly Disagree Disagree Neutral Agree Strongly Agree

5) I know how to address objections people may have and then ask for the sale or business commitment.

Strongly Disagree Disagree Neutral Agree Strongly Agree