

Clarifying Your Expectations

1) I am willing to open my mouth and talk to anyone about this business.

Strongly Disagree Disagree Neutral Agree Strongly Agree

2) I can easily put together a list of at least 100 people whom I can contact about this business.

Strongly Disagree Disagree Neutral Agree Strongly Agree

3) I have a script written for using the 1-2-3 System and/or know what I am going to say when I engage new prospects.

Strongly Disagree Disagree Neutral Agree Strongly Agree

4) I understand how to enroll new prospects and how to best structure my organization for maximum profitability.

Strongly Disagree Disagree Neutral Agree Strongly Agree

5) I have a good relationship with my upline and am willing pass new prospects to my upline to get them enrolled.

Strongly Disagree Disagree Neutral Agree Strongly Agree