

Clarifying Your Expectations

1) I am very passionate about the products our company offers that I am selling.

Strongly Disagree Disagree Neutral Agree Strongly Agree

2) I am very passionate about the business opportunity our company has created to benefit people.

Strongly Disagree Disagree Neutral Agree Strongly Agree

3) I understand that hard work and persistence are absolutely essential to build a successful company.

Strongly Disagree Disagree Neutral Agree Strongly Agree

4) I am committed to work very hard and not quit for the entire first year I am in business.

Strongly Disagree Disagree Neutral Agree Strongly Agree

5) I have strategies for keeping my passion and persistence alive over the long haul.

Strongly Disagree Disagree Neutral Agree Strongly Agree